

	A	B	C	D	E	F	G	H	I	
1	Outpatient Treatment 12 Month Drug Medi-Cal Revenue Forecast									
2										
3	DMC Outpatient Treatment - Utilization Model									
4	A	B	C	D	E	F	G	H		
5	Service Type	Per Client Visits								
6		One Time	Weekly	Per Client Episode Total	Total Annual Visits	Total Annual Sessions	Total Annual Staff Hours	Total Reimbursement		
7	Assessment	2		2	624	624	624	\$ 43,368		
8	Collateral		0.25	3	936	936	936	\$ 65,052		
9	Crisis Intervention	1		1	312	312	312	\$ 21,684		
10	Discharge Planning	1		1	312	312	312	\$ 21,684		
11	Group		2	24	7,488	936	1,404	\$ 205,620		
12	Intake	1		1	312	312	312	\$ 21,684		
13	Treatment Planning	2		2	624	624	624	\$ 43,368		
14	Totals	7	2.25	34	10,608	4,056	4,524	\$ 422,460		
15										
16	Adjustments									Adj Visits
17	No Show Rate	20%	----->					\$ (84,492)	8,486	
18	Disallowance/Denial Rate ¹	5%	----->					\$ (4,225)		
19										
20	Net Annual Reimbursement	----->							\$ 333,743	
21										
22	Estimated Program Cost	----->							\$ 409,226	
23	Surplus/(Shortfall)	----->							\$ (75,483)	
24										
25	Program Parameters:									
26	Episode Duration [Weeks]	12								
27	Direct Service Staff FTEs	3.6								
28	Caseload per FTE	20								
29	Cost per FTE:	113,674								
30	Individual Session [Hours]	1								
31	Group Session [Hours]	1.5								
32	Avg. Attendance per Group	8								
33	Static Capacity	72								
34	Dynamic Capacity [12 Month Total]	312								
35	Weeks per Year	50								
36										
37	DMC ODF Proposed Rates - 16-17	UOS SMA								
38	Individual Counseling	\$69.50								
39	Group Counseling	\$27.46								
40										

	A	B	C	D	E	F	G
1	DMC Outpatient Treatment - Staffing Model						
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Service Type	Total Annual Sessions	Total Annual Staff Hrs	Sessions per Week	Staff Hours Per Week
Assessment	624	624	12	12
Collateral	936	936	19	19
Crisis Intervention	312	312	6	6
Discharge Planning	312	312	6	6
Group	936	1,404	19	13
Intake	312	312	6	6
Treatment Planning	624	624	12	12
Total	4,056	4,524	80	74

Direct Services Staff Budgeted	3.6 FTE
Direct Service Staff FTEs (<i>Based on Productivity Model</i>) Needed to Provide Total Annual Staff Hours in Cell D13.	3.2 FTE
Calculated Cost Based on FTEs	\$ 409,226
Estimated Revenue (from Pg. 1)	\$ 333,743

Annualized Staff Productivity Model	Hours Per FTE	Pct	Total Hrs for Budgeted FTEs
Paid Leave	240	12%	864
Program Support Activity	440	21%	1,584
Direct Service	1,400	67%	5,040
Total Budgeted Hours	2,080	100%	7,488
Direct Service Hours per Week	28		101

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Projected Weekly Workload - Hours							
	M	T	W	Th	F	Total	
Individual	12	12	12	12	12	60	.
Group	3	3	3	3	3	15	
Total	15	15	15	15	15	75	
Staff Hrs from Budget	20	20	20	20	20	101	