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May 31, 2019

**ADDENDUM NUMBER 1
TO
REQUEST FOR PROPOSAL NO. 2019-001
FOR
HIV TESTING AND STD SCREENING, DIAGNOSIS, AND TREATMENT SERVICES
IN LOS ANGELES COUNTY**

On May 9, 2019, the County of Los Angeles (County) Department of Public Health (DPH) released a Request for Proposals (RFP) for HIV Testing and STD Screening, Diagnosis, and Treatment Services in Los Angeles County.

Pursuant to RFP Section 4.0, County Rights & Responsibilities, Subsection 4.4, County’s Right to Amend Request for Proposals, DPH has the right to amend the RFP by written addendum. This Addendum Number 1 amends this RFP as indicated below (new RFP language in **highlight** and revised or deleted language in ~~strike through~~ for easy reference).

- 1. RFP, Section 1.3, Availability of Funding, Category 3 shall be amended as follows:

“**Category 3:** HTS provided in Categories 3a and 3b will be reimbursed in the following manner: 70% of the budget is cost-reimbursement, 30% is pay-for-performance. Please see Table 2 below for pay-for-performance guidelines.

Performance Measure*	Threshold for Incentives	Rate of PFP Reimbursement
Number of HIV tests indicated in scope of work (SOW)	85%	20%

HIV positivity rate based on total number of testers; or number of persons newly diagnosed with HIV	1%; or number noted in SOW	40%
Documented linkage of HIV-positive testers to medical care within 14 days**	90% or and above; or	20% ; or
	80% to 89%; or	15%; or
	75% to 79%	10%
Documented linkage to PrEP services for high-risk negatives	100%	20%

**Performance measures, threshold, and rates of reimbursement are subject to change by DHSP.*

***Maximum Rate of Reimbursement for this Performance Measure is 20% **total** of the 30% PFP Reimbursement total. If performance falls under 85%, Contractor earns less than the 20% for that measure, as noted.*

- RFP, Section 8.0, Selection Process and Evaluation Criteria, Subsection 8.4.1, Proposal Part 1 – Administrative Section, RFP Proposer’s Qualifications, shall be amended as follows:

“8.4.1 Proposal Part 1 – Administrative Section (30 Points) (130 Points)”

- RFP, Section 8.0, Selection Process and Evaluation Criteria, Subsection 8.4.2, Proposal Part 2 – Proposer’s Program Information and Budget Review, shall be amended as follows:

“8.4.2 Proposal Part 2 – Proposer’s Program Information and Budget Review (970 Points) (870 Points)”

- RFP, Appendices A-3a and A-3b, Statements of Work, Category 3, HIV Testing Services, Subcategories 3a. Storefront Services and 3b. Social and Sexual Networks, Attachment I for both Subcategories, has been revised and replaced in its entirety with Attachment I (Revised), HIV Testing Services (HTS) Provider Pay-For-Performance Guidelines.

Pursuant to RFP, Section 4.0, County Rights & Responsibilities, subsection 4.4, County’s Right to Amend Request for Proposals, Proposers are reminded that should such addendum require additional information not previously requested, failure to address the requirements of such addendum may result in the Proposal being found non-responsive and not being considered, as determined in the sole discretion of the County. The County is not responsible for and shall not be bound by any representations otherwise made by any individual acting or purporting to act on its behalf.

Addendum Number 1 has been made available on the Department of Public Health Contracts and Grants website at <http://publichealth.lacounty.gov/cg/index.htm> and on the County’s website at <http://camisvr.co.la.ca.us/lacobids/BidLookUp/BidOpenStart.asp>.

Thank you for your interest in contracting with the County of Los Angeles. Except for the revisions contained in Addendum Number 1, there are no other revisions to the RFP. All other terms and conditions of the RFP remain in full force and effect.

(Enclosure)

DIVISION OF HIV AND STD PROGRAMS**HIV TESTING SERVICES (HTS) PROVIDER PAY-FOR-PERFORMANCE GUIDELINES**

The Division of HIV and STD Programs (DHSP) established Pay-for-Performance (PFP) guidelines to incentivize HTS providers to meet established goals for preventing and finding cases of HIV and linking clients to needed prevention and treatment services. In order for providers to earn additional reimbursement, performance on each of the measures – number of HIV tests, new HIV positivity rate or number of persons newly diagnosed, linkage to care, and linkage to Pre-Exposure Prophylaxis (PrEP) services – must meet or exceed the established threshold for compliance as indicated in the table below.

The performance measures, threshold for compliance and rate of reimbursement are as follows:

Performance Measure*	Threshold for Compliance	Rate of Reimbursement (Percent of PFP Budget)
Number of HIV tests indicated in Scope of Work	85%	20%
HIV positivity rate based on total number of testers; or number of persons newly diagnosed with HIV	1%; or number noted in SOW	40%
Documented linkage of HIV-positive testers to medical care within 14 days**	90% and above; or	20%; or
	80% to 89%; or	15%; or
	75% to 79%	10%
Documented linkage to PrEP services for high-risk negatives	100%	20%

*Performance measures, threshold, and rates of reimbursement are subject to change by DHSP.

**Maximum Rate of Reimbursement for this Performance Measure is 20% total.

Base Budget (Cost Reimbursement) and Pay-for-Performance Budget

Each HIV testing program's budget is comprised of two (2) budgets: a Base Budget (Cost Reimbursement) and a PFP Budget. The combination of the two (2) budgets comprises the total program budget, or maximum obligation. The Base Budget covers 70% and the PFP Budget comprises 30% of the total program budget. If any or all of the performance measures are met, providers may submit the PFP budget with proper backup documentation, at a minimum quarterly, that may be reimbursable up to the rate of reimbursement listed in the table for each performance measure.

Performance measure data (backup documentation) submitted by providers to support PFP reimbursement budgets will be reviewed and compared to data in DHSP's data management system in order to verify the accuracy of the numbers provided. It is providers' responsibility to confirm that all data is accurate and submitted to DHSP in a timely manner to ensure accurate analysis by DHSP staff in order to receive any earned PFP reimbursement.

DHSP reserves the right to adjust or deny reimbursement if data verification activities result in changes to the performance measure numbers submitted by providers.