



CYNTHIA A. HARDING, MPH
Interim Director

JEFFREY D. GUNZENHAUSER, MD, MPH
Interim Health Officer

Division of HIV and STD Programs
Mario J. Pérez, Director
600 South Commonwealth Avenue, 10th floor
Los Angeles, California 90005
TEL (213) 351-8000 • FAX (213) 387-0912

www.publichealth.lacounty.gov

BOARD OF SUPERVISORS

Hilda L. Sois
First District

Mark Ridley-Thomas
Second District

Sheila Kuehl
Third District

Don Knabe
Fourth District

Michael D. Antonovich
Fifth District

June 8, 2015

Dear Provider of Ryan White Program-Funded Ambulatory Outpatient Medical Services:

**PROGRAM GUIDANCE 2015.03: STATUS OF PAY-FOR-PERFORMANCE RATE
ADJUSTMENTS FOR AMBULATORY OUTPATIENT MEDICAL SERVICE AGREEMENTS**

Background

On November 20, 2012, and as part of the local Ryan White Program (RWP), the Los Angeles County Board of Supervisors approved contracts for the delivery of HIV Ambulatory Outpatient Medical (AOM) services that included a new pay-for-performance (PFP) fee-for-service (FFS) reimbursement methodology developed by the Division of HIV and STD Programs (DHSP). As outlined in Attachment 5 of the newly adopted contracts, the FFS reimbursement rate of \$330.12 per visit was scheduled to reset on July 1, 2014 and the new rates for each provider were to be based on the performance of each service provider during calendar year (CY) 2013. However, that rate reset was postponed pending completion of the CY 2013 AOM contract monitoring cycle (Program Guidance 2014.02 - attached).

Results of Calendar Year 2013 Monitoring Period

At this point, DHSP has now shared detailed program monitoring reports with each of our AOM partners documenting their organization's performance for the CY 2013 monitoring period. These individual provider reports follow the sharing of aggregated results for all the providers that were shared during a January 23, 2015 meeting of the DHSP Medical Advisory Committee (MAC) and a February 9, 2015 meeting of AOM contracted providers. As reviewed and discussed during those meetings, among our twenty AOM partners:

- Five providers met all 11 core performance measures;
- One providers met 10 of 11 core performance measures;
- Seven providers met 9 11 core performance measures;
- Five providers met 8 of 11 core performance measures; and
- Two providers met all 7 of 11 core performance measures.

As outlined in AOM contracts, providers must meet all 11 core performance measures in order to qualify for additional payments under Part A and Part B supplemental measures. As discussed during the January 2015 and February 2015 meetings, 6 of 20 providers met all Part A supplemental measures, and 11 of 20 providers met all Part B supplemental measures. Based on the results of the CY 2013 monitoring period, and as mentioned in the first bullet above, 5 AOM providers originally qualified for additional payments as part of the supplemental measure payment enhancement structure.

In addition to sharing the results of the CY 2013 monitoring period, the January 2015 and February 2015 meetings provided an important opportunity to 1) review the rationale for the core and supplemental measures, 2) assess challenges and opportunities for maintaining or strengthening the already high quality of medical services available throughout the local RWP, and 3) explore opportunities to refine the new PFP model.

For example, one area of nearly universal concern was the performance measure associated with data validation. This measure was implemented to assess the quality of service delivery data entered into Casewatch © by AOM-funded service delivery partners. The data is used by DHSP to complete and submit its Health Resources and Services Administration (HRSA)-mandated Ryan White Service Report (RSR). This data validation measure was also intended to validate the client level data reported into Casewatch © against the client-level information in the provider-specific health record systems. An exhaustive assessment by DHSP suggests that the data validation measure presented multiple challenges to our service providers given the continuously changing data management landscape influenced by the implementation of new electronic health records (EHRs) or upgrades to existing EHRs. DHSP further determined that the full benefit of the data validation measure is not being realized as the deadline for the submission of the RSR has been misaligned with DHSP's contract monitoring schedule. For these reasons, DHSP has decided to remove the data validation measure as one of the core performance measures that must be met in order to qualify for additional payments under Part A and Part B supplemental measures until further notice. This decision applies to the CY 2013 monitoring period.

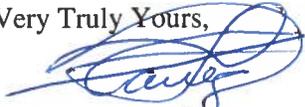
AOM Rate Reset Schedule

DHSP will proceed with resetting AOM FFS rates based on the results of the CY 2013 monitoring period on July 1, 2015. Each provider will receive notification of their new FFS rate under separate cover.

Rates will be reset again on January 1, 2016, upon completion of the CY 2014 monitoring period that is currently underway. In the coming months, DHSP will re-engage both our AOM-funded provider partners and the DHSP Medical Advisory Committee to review the range of performance measures and performance benchmarks, including the potential elimination of performance measures where there is a high level of compliance.

If you have any questions or need additional information, please contact me at 213-351-8082.

Very Truly Yours,



Carlos A. Vega-Matos, Chief
Care Services

R:\Care Services\Program Guidance Documents\Program Guidance 2015 03 AOM Rate Reset (CVM 6 5 15).doc
CVM:

c: Mario J. Pérez (DHSP)
Sonali Kulkarni (DHSP)
Dave Young (DHSP)
Michael Green (DHSP)
Mike Janson (DHSP)
Lisa Klein (DHSP)
ACMS
Chron



JONATHAN E. FIELDING, MD, MPH
Director and Health Officer

CYNTHIA A. HARDING, MPH
Chief Deputy Director

Division of HIV and STD Programs
Mario J. Pérez, MPH, Director
600 South Commonwealth Avenue, 10th Floor
Los Angeles, California 90005
TEL (213) 351-8000 • FAX (213) 387-0912

www.publichealth.lacounty.gov

BOARD OF SUPERVISORS

Gloria Molina
First District
Mark Ridley-Thomas
Second District
Zev Yaroslavsky
Third District
Don Knabe
Fourth District
Michael D. Antonovich
Fifth District

August 7, 2014

Providers of Ryan White Program-funded Ambulatory Outpatient Medical Services:

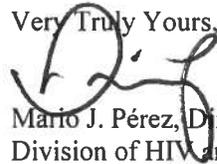
PROGRAM GUIDANCE 2014.2: STATUS OF PAY-FOR-PERFORMANCE RATE ADJUSTMENTS FOR AMBULATORY OUTPATIENT MEDICAL SERVICE AGREEMENTS

As outlined in Attachment 5 of the current service agreements between the Division of HIV and STD Programs (DHSP) and community partners of Ambulatory Outpatient Medical (AOM) Services, the fee-for-service (FFS) reimbursement rate for the first and second terms of the agreements was set at \$330.12 per patient per visit – the midpoint of the base rate and the maximum rate. The rate of \$330.12 was intended to assist providers in meeting performance targets and resource demands as our system transitioned into a FFS reimbursement model. The reimbursement rates for each provider was scheduled to reset on July 1, 2014, based on the review of each provider’s performance data for calendar year 2013.

DHSP has been collecting and analyzing calendar year 2013 performance data for all forty-one AOM sites since February 2014, and anticipates completing the review process by the end of September 2014. While a preliminary review of the data suggests that the rate may decrease slightly, DHSP maintains that the rate reset should only occur once all data elements have been fully analyzed. As a result of the prolonged performance review process and our commitment to support providers in an evolving service delivery environment, DHSP did not reset the reimbursement rate on July 1, 2014, as planned, and will continue to reimburse providers at the current rate of \$330.12 until further notice.

If you have any questions or need additional information, please contact your DHSP Program Manager.

Very Truly Yours,


Mario J. Pérez, Director
Division of HIV and STD Programs

MJP:CVM

- c: Andy Corrigan (ACMS)
- Monique Collins
- Carlos A. Vega-Matos
- Dave Young